

Make Batteries Stack Up for Your Business with **Smart Stack**

UNLOCK NEW REVENUE WITH INTELLIGENT STORAGE

For years, businesses have recognised the value in battery energy storage systems. Batteries can store excess energy for when you need it most, help you achieve sustainability goals and protect your business against costly blackouts.

However, the financial justification has often been a barrier, with high entry costs and long payback periods deterring widespread uptake.

Now, Smart Stack has made that barrier a thing of the past.

By turning your battery into a revenue-generating asset, we've made battery storage stack up for businesses just like yours.

Here's how.



**REDUCE
YOUR COSTS**



**GENERATE
NEW REVENUE**



**SUPPORT THE
ENERGY TRANSITION**



**IMPROVE ENERGY
RESILIENCE**



WHAT IS SMART STACK?

Smart Stack unlocks additional income for your business by turning any compatible battery into a smart battery, enabling you to participate in the lucrative FCAS and Spot Demand Markets.

Powered by AI, this **set-and-forget solution** means you'll get paid to help stabilise the electricity grid, automatically. And with our \$0 upfront procurement options, your new investment can be cashflow positive from day one.

WHY CHOOSE SMART STACK?

01

Faster Payback, Better \$\$ Outcomes

Generate revenue by participating in energy markets like the **Frequency Control Ancillary Services** (FCAS) market. This reduces payback periods significantly, making batteries financially viable for businesses of all sizes.

02

Ease of Use

With our plug-and-play solution, powered by **PowerSync**, you don't have to lift a finger.

Our technology integrates seamlessly with your battery and inverter, managing energy trading and reporting automatically.

03

Sustainability Made Achievable

With a battery in the mix, you have the option of selling your stored energy or using it to further reduce your energy costs and carbon emissions. As your business priorities shift, how you use your battery can **adjust to meet your needs**.

HOW DOES IT WORK?



Seamless Installation

We handle the entire installation process, fitting a small device to your battery. This gives your system the intelligence it needs to trade in energy markets.



Automated Energy Trading

The technology monitors your site's energy use, identifying the optimal times to feed energy back into the grid for financial gain.



Ongoing Management

Once set up, we take care of operations and maintenance (O&M) under our Performance agreement. Monthly financial reports ensure you're always in the loop about your earnings.



WHAT SETS US APART?

01

Market Access

Our partner, **PowerSync**, acts as the financially responsible market participant, providing direct access to wholesale energy markets, bypassing typical retail constraints.

02

Proven Technology

Developed alongside **CSIRO**, the automated market trading algorithms we use ensure compliance, efficiency, and reliability.

03

Flexibility

You decide when and how to engage with the system. Whether you want full automation or periodic oversight, we've got you covered.

YOUR ASSET, YOUR CHOICE

Investing in a battery with the intent to monetise it through Smart Stack is a smart move—shortening payback periods and turning your energy storage into a revenue-generating asset.

But the real value lies in its flexibility.

If your priorities shift—whether it's maximising on-site energy use to cut power costs or focusing more on reducing carbon emissions—your battery can adapt.

Smart Stack gives you control, so you can optimise your energy strategy as your business needs evolve.

Ready to Make Your Energy Assets Work **Smarter?**

Contact us today to learn how **Smart Stack** could stack up for you.

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